

- 1) *What little phrase or motto would you like your Team to live by?*
- 2) *What words would you use to describe your leadership style?*
- 3) *Why is your style effective in helping the team become whatever they are capable of becoming?*
- 4) *Are you doing a good job of talking about the right things with your team when it comes to the quest to be excellent?*
- 5) *Are you spending enough time talking to them about exactly what attitude you want them to have and why attitude matters so much?*
- 6) *Have you written down the definition of the attitude you want the team to have so that everyone can relate to it like a Creed?*
- 7) *How would you describe the way your team members communicate with each other - what's good about their interaction - what can be better?*
- 8) *What do you want your Team to feel most proud of 6 months from now when they are able to look back on the work that is going to happen over that time?*
- 9) *What commitments do you need to make right now regarding your own mindset, your leadership routines and to your opportunity to coach your people?*
- 10) *Why do you feel confident that your people can make the right commitments?*
- 11) *What is the one single key to success when it comes to the big challenge you face and your team are facing?*
- 12) *What do you want your team to say "I'm In" to - what is it that you want each of them to commit to?*
- 13) *What do you, as the coach, need to say "I'm In" to - what is it that you need to commit to for them?*
- 14) *What is the most important thing for you to focus on now in your role as a leader?*